



**Addendum: Request for Qualifications (RFQ)
Energy Management Services for Investigating Energy Efficiency at
Material Recovery Facilities
May 7**

Responses to Questions

Que 1: What is the average expected length of payback period for measures that we may design and implement?

CIF Response: It is anticipated that the energy efficiency evaluation conducted by the selected consultants will identify a range of suggested measures with varying payback periods for the CIF's consideration. Although it is the CIF's policy to not fund upgrades with payback periods longer than 8 years, under extenuating circumstances the CIF may consider exceptions to this policy.

Que. 2: The RFQ document mentions 54 locations in total but 10 to 15 that will be upgraded, what are the plans for the remaining locations?

CIF Response: The CIF feels at this stage that 10-15 facilities represents the maximum number of facilities that can be investigated within the current mandate of the CIF and thus there are no plans for investigating the other facilities. The CIF plans to prioritize the MRFs to be investigated based on several factors (e.g., facility size, age, location.) with the objective of maximizing the energy improvements potential amongst the limited number of facilities investigated. The CIF may decide to increase the number of MRFs to be investigated if the results of the initial investigations of the first 10-15 facilities prove to be useful and where time permits.

Que. 3: What is the average size of project that you anticipate?

CIF Response: As indicated in the response to Question #2, the CIF plans to prioritize the MRFs to be investigated and it is anticipated that larger MRFs (and potentially several smaller MRFs bundled together to form one assignment) will be included in the 10-15 facilities to be evaluated so as to maximize the potential for a reasonable return on investment. The CIF cannot comment on the size of projects in terms of contract value (dollar amount) as this won't be known until the CIF receives proposals in response to the Step 2 RFPs.

Que. 4: Will there be any differences in the type of implementation or financial arrangements depending on whether a MRF is operated by a municipality or by another organization? If so what?

CIF Response: The CIF anticipates only funding upgrades at municipally-owned facilities within the scope of this initiative. There may be a difference in financial arrangements depending on whether the municipality and/or the CIF determine that Category 1 or

Category 2 is preferred for a particular project. It is not anticipated that there will be a difference in the type of implementation or financial arrangements as a consequence of the facility operator (municipal or private sector).

Que. 5: Are there any previous feasibility studies or energy savings methods that have been done or implemented to date? If so what and can we have access to them?

CIF Response: None are available from the CIF. Municipalities may have completed similar work independently.

Que. 6: Once a roster of successful companies is chosen, will each individual RFP require a site visit?

CIF Response: It is anticipated that the CIF will be able to describe the MRF(s) and the scope of the energy efficiency evaluation sufficiently in the RFPs for firms to provide accurate price proposals, and thus pre-bid site visits would not be required. However, the CIF reserves the right for any RFP to require pre-bid site visits if it feels this will be necessary to ensure the scope of work is fully appreciated by the bidders. If a pre-bid site visit is not deemed required by the CIF, firms may nevertheless make arrangements with the CIF and the MRF owner to visit the facility prior to submission of their proposal if desired.

Que. 7: Since the mandate of the CIF will end by May 2011, what are the implications to any projects? Does construction have to be started or completed by that date? Do funds have to be allocated or spent by then?

CIF Response: Funds committed for approved capital investments to be completed after May 2011 will remain available (likely retained in a holding account administered by Waste Diversion Ontario) for the purposes for which that they were committed provided the associated contractual obligations are met.